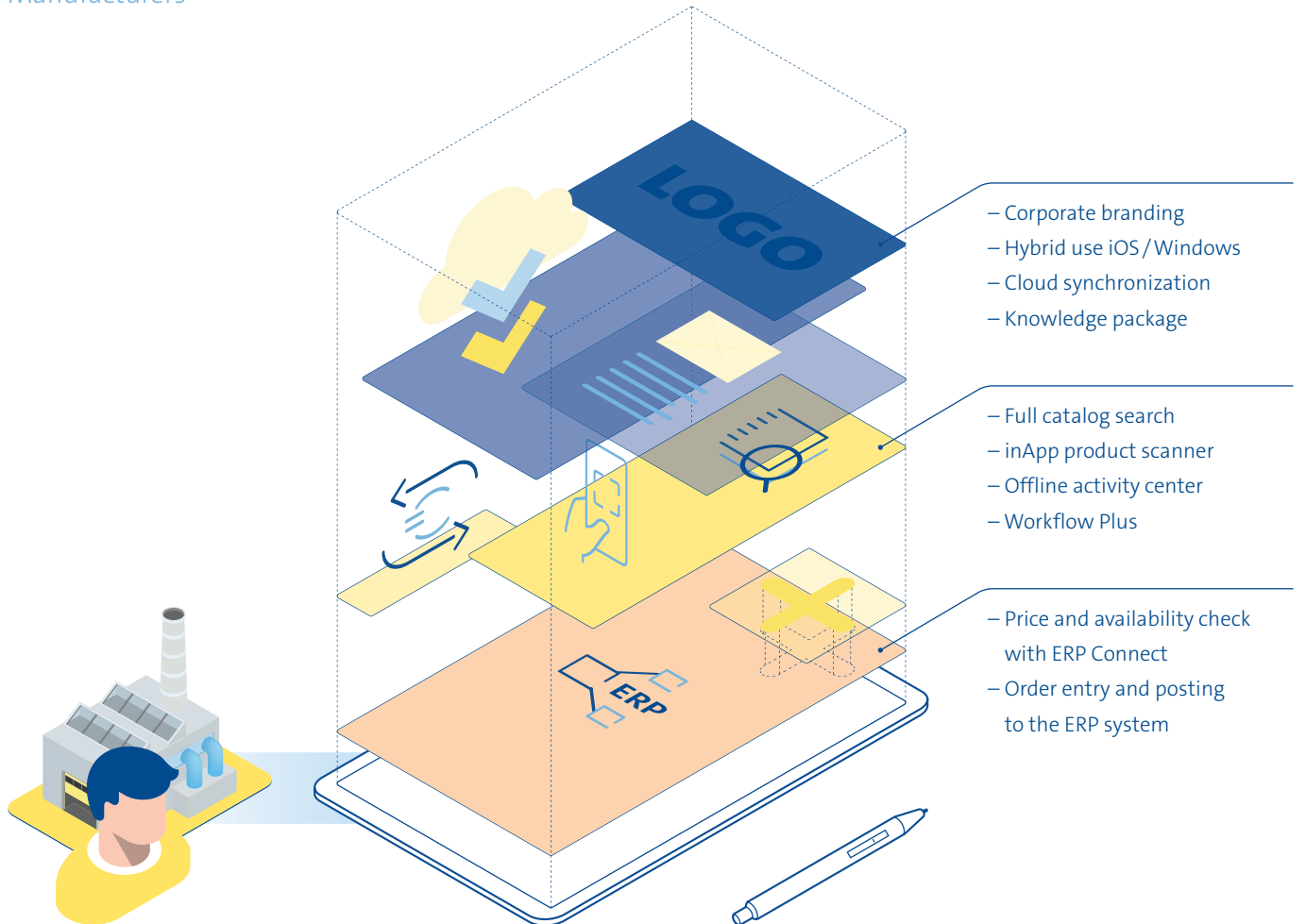




## sales App

Manufacturers



### 360-degree sales in the field

Our sales App gives sales employees access to all the information they need about customers and products. This information ranges from address and contact data to detailed information about all products in the range, including images and videos, as well as up-to-date product details and availability. Access to this knowledge is a huge help when making pitches to prospective customers. Everything from quotations to orders can be entered in the sales App directly. This reduces the workload for your sales employees. In addition, the entire sales process is accelerated and customers get the products they want faster. A key feature of the sales App is that it is also fully functional when used offline.

### Features at a glance

- Access all product data
- Retrieve prices, individual conditions and availabilities
- Retrieve information from the CRM system
- Efficient and error-free lead recording thanks to the business card scanner (with / without a QR code)
- Enter quotations and orders, visit reports, warranty registrations etc.
- Track all customer activities
- Various form functions – from visit reports to customer surveys

### Your benefits

- You improve the quality of the advice and support your offer
- Your sales closure rate rises
- Your sales process is accelerated
- Your process efficiency increases
- The number of your customer appointments rises
- Your in-house sales team has a reduced workload
- Your sales revenues are boosted
- You can enjoy optimum image transfer by using modern sales tools